



WHO WE ARE...

FROM LEFT TO RIGHT: HUGH DURANT; CONTRACT COORDINATOR;
DANIELLE PAGE-GOULET; SOURCING MANAGER; ELLEN
WESTERVELT; DATA INTEGRITY CLERK; EDDIE CARRON;
SOURCING ANALYST.



The CHSS location is at 1101 Prince of Wales Drive at Green Valley Crescent, just north of Baseline Road.



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Letter from the CHSS Board

Dear Champlain Region,

As the Board Chair and member of Champlain Health Supply Services (CHSS), kindly accept this newsletter as a summarised invitation to learn about the CHSS service offering.

We have been in an implementation state for the last 24 months and are proud to say that we have been operational for the last 12 months.

The CHSS implementation initiative has been funded by the Government of Ontario through the OntarioBuys initiative and the membership as part of a continuing effort to improve quality, efficiency and to achieve savings, to be redirected to member hospitals.

Many key stakeholders have provided, and continue to provide valuable input to our organization. We would like to extend our appreciation to the following contributors:

- Our vendors/suppliers who have been patient during our implementation and supportive to the changes.
- Our IT service providers who have provided support as we implemented the GHX suite of tools to present our Regional view of 11 member hospitals.
- Our Member hospitals - Bruyère Continuing Care, Hôpital Montfort, Queensway Carleton Hospital (including Carleton Place and Kemptville), The Ottawa Hospital, Pembroke Regional Hospital, and Arnprior and District Memorial Hospital for taking time out of their busy schedules to ensure the Vision of CHSS can be achieved.
- Our Associate Members – Cornwall Community Hospital, Renfrew Victoria Hospital and Hawkesbury and District General Hospital, who although started late in the process were swift to catch up and continually contribute to CHSS's success.
- To GHX for accommodating our busy schedules and providing us with the technology to streamline our operations.

Via the new CHSS website and our future quarterly newsletters, you will be receiving more information regarding the CHSS organization. If you have any questions please refer them to the Purchasing Director within CHSS member hospitals or to CHSS directly (contact details on left).

Our existence is dependent upon the collaborative efforts of the members we serve. Please spend a few minutes to see how far our journey has taken us.

Respectfully,

Danny Purcell
CHSS Board Chair

What is CHSS?

Champlain Health Supply Services (CHSS) is a shared service organization (SSO) funded by its membership. It was founded on two key objectives: to support clinicians in the provision of quality patient care, and to implement supply-chain leading practice to facilitate an efficient supply service that generates savings. What makes us different than the other SSO's is our initial focus on Sourcing that might be extended to Procurement and Logistics at a later date. Currently, CHSS has focused its efforts on:

- Moving contracts to the Group Purchasing Organization - HealthPRO
- Harmonizing contract end dates to create regional contracts with higher volumes and more saving potential
- Installation of the GHX suite at each member site to generate a Regional View, Strategic Reports and automate key sourcing and procurement functions
- Creating a Regional CHSS PESC to evaluate the clinical/technical feasibility of standardizing products across the member hospitals
- Establishing relationships with internal and external stakeholders to drive out the CHSS vision

This year, CHSS is responsible for managing almost \$190M in Regional spend across seven categories – Medical/Surgical, Pharmaceutical, Food, General Supplies, Implants, Office Supplies and Lab. ***Our efforts have resulted in generating significant savings for FY 10/11 across the membership!***

CHSS activities include negotiating contractual agreements, standardizing products and streamlining sourcing processes. We know, no matter how you plan it, every day is a busy day in Purchasing. By having CHSS focus on the strategic sourcing initiatives, it allows the hospitals to focus on the needs of their operation.

We understand your business. Our staff has been selected from Champlain Hospital Purchasing, other Shared Service Organizations and the vendor community. We are uniquely qualified to further the Strategic Sourcing initiatives. We continue to work with the CHSS Operations Committee which is made up of Member Purchasing Directors and Managers who have your interest in mind.

What's Ahead...

Although we are operational, CHSS is still implementing a number of planned work efforts over the coming months. We appreciate your patience as we work with the hospitals to manage the data integrity of the systems, further the efforts on electronic requisitioning, generating Strategic Sourcing reports and work on creating the CHSS website.

We will continue to pursue our key objectives in generating savings for our membership.

CHSS MISSION

“To lead strategic supply chain initiatives and achieve significant efficiencies for our members.”

CHSS VISION

“To be Ontario’s leading Shared Service Organization that provides cost-effective strategic supply chain services to its membership.”

CHSS Values

1. **Accountability** - We will be accountable to our members by presenting clear and concise documentation on our initiatives. We will work with our members to ensure that our efforts are in alignment with their needs.
2. **Transparency** - Guided by the Ontario Ministry of Finance’s Broader Public Sector Procurement Directive and Industry Canada’s Agreement on Internal Trade, we will always maintain the highest level of integrity in our initiatives.
3. **Collaboration** - We will work with key stakeholders and our member hospitals to ensure that we are aware of and capitalizing on the latest and most efficient industry trends.
4. **Innovation** - We will actively promote professional development within the CHSS team so that we remain at the forefront of our industry. We will strive to be innovative and thus offer strategic solutions to our members.

CHSS Services

We are in business to serve our Membership by generating savings through:

- Regionally aligning Sourcing activities including competitive tendering, contract consolidation, vendor rationalization, and item standardization
- Working with a Group Purchasing Organization-HealthPRO
- Management of Contracts across the seven sourcing categories
- The use of automated tools and standardized processes.